

Maria Onorato

Foreign Direct Investment Specialist | Governor's Office of Business & Economic Development (GO-Biz)



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Business Development & International Trade



California Competes Tax Credit



Community & Local Equity Grants



Zero Emissions Vehicles



Office of Small Business Advocate



International Engagement in California



Global
relationships



Export
promotion



Investment
attraction



Foreign Investment in California

3.9%

Contribution to
local employment

100+

Unique investor
countries

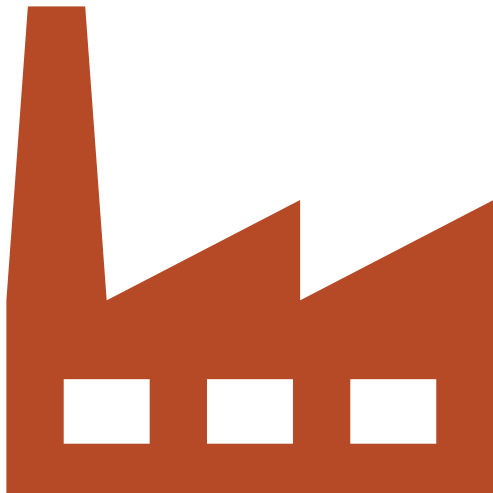
730,648

Jobs supported by foreign investment



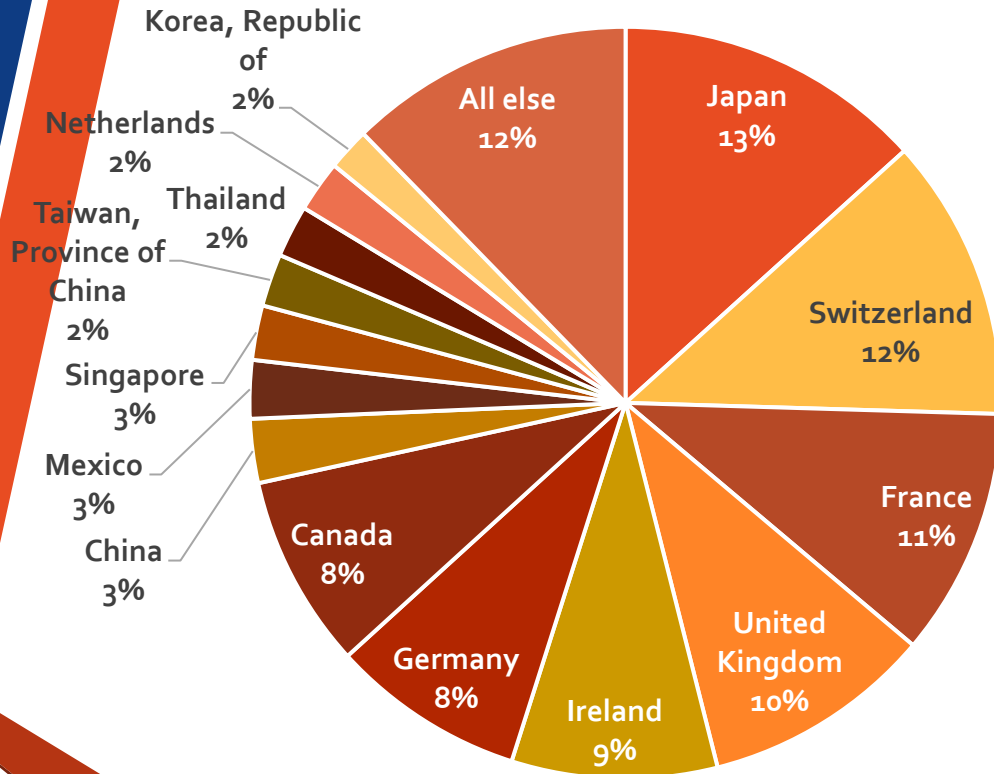
Spotlight on Manufacturing

- Share of jobs supported by FDI – **1/3**
- Number of unique countries – **50+**
- Top country – **Japan**
- Manufacturing, defined – **NAICS code 3**
 - **31 – Manufacturing (Food/Clothing)** – Processing, milling, preserving, canning, pickling, drying, textiles, knits, apparel, leather, footwear.
 - **32 – Manufacturing (Minerals)** – Wood products, paper, petroleum, coal, chemicals, pharmaceuticals, plastics, glass, cement
 - **33 – Manufacturing (Metals)** – Iron, steel, aluminum, forging, shipping containers, hardware manufacturing, machinery, HVAC, engines.

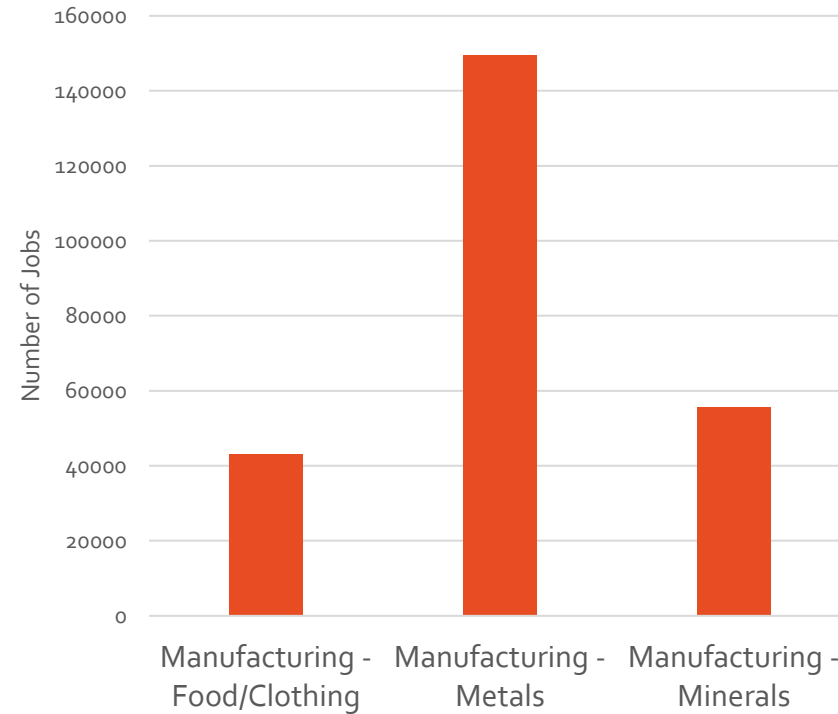


Foreign Investment in Manufacturing

Sources of FDI in Manufacturing (Jobs)



Types of Manufacturing Jobs from Foreign Investment



Helping Businesses Thrive



Site Selection



Investment Attraction &
Retention



Permit Support



Business Investment
Services



International
Affairs & Trade



Foreign Trade Zones

Geographic areas where goods can be held or manufactured and are not subject to customs duty until they leave the zone. Benefits include:

- Duty deferral
- Duty exemptions
- Inverted tariff
- Streamlined logistics
- Fees waived on scrape/waste
- Imported goods can be held indefinitely



Foreign Trade Zones in California



- 18 FTZs in CA
- 40,000+ jobs in CA FTZs
- \$4B+ in exports from CA FTZs
- #3 U.S. state for # of FTZs



FTZ Resources for Business & Communities

- For businesses, contact a local zone here:

<https://enforcement.trade.gov/ftzpage/letters/ftzlist-map.html>

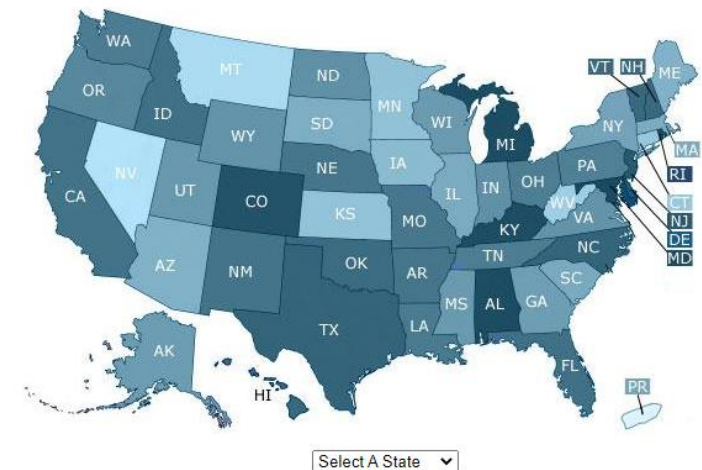
- For communities, learn more about Alternative Site Frameworks here:

<https://enforcement.trade.gov/ftzpage/formats/newzone.html>

ENFORCEMENT AND COMPLIANCE

U.S. FOREIGN-TRADE ZONES

This list gives the address and phone number of the contact person for each FTZ project. If the contact person is not an employee of the grantee, the name of the grantee organization is also given. If assistance is needed or if your contact information has changed, please call ((202) 482-2862) or e-mail the FTZ Staff, U.S. Department of Commerce.





Contact Us

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