

Governor's Office of Business and Economic Development (GO-Biz)



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Governor's Office of Business and Economic Development (GO-Biz)



GO-Biz Mission

- Point of contact for economic development and job creation efforts
- Offers services to business owners, communities, and site selectors



California Business Investment Services

- Tailored consultation, site selection, and incentive navigation for businesses

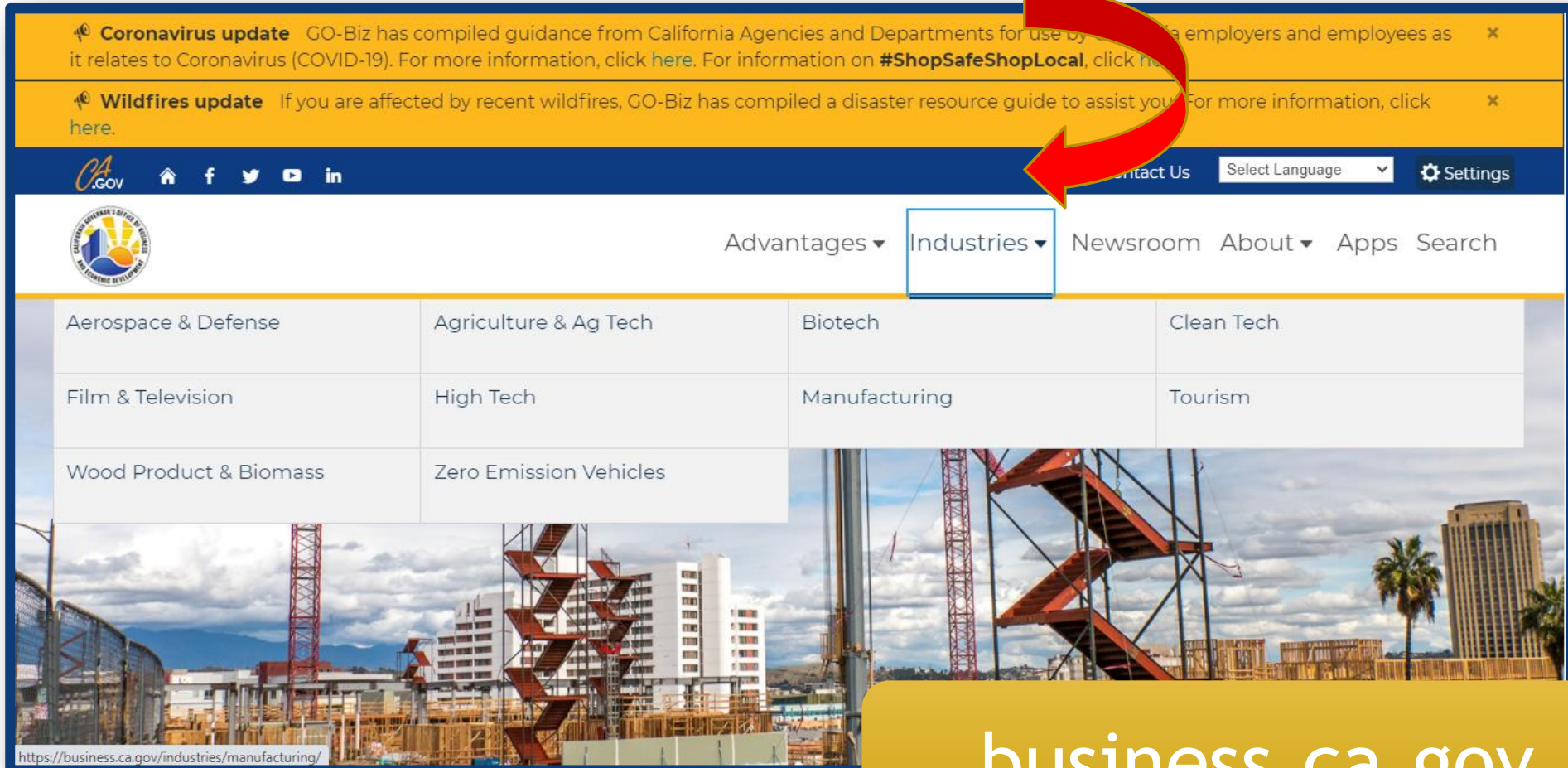


Additional GO-Biz Assistance

- Permit Assistance, International Affairs & Trade, Office of the Small Business Advocate, External Affairs, California Competes Tax Credit (CCTC)

Incentives for California Businesses

GO-Biz provides no-cost, confidential services for incentive navigation.



The screenshot shows the homepage of business.ca.gov. At the top, there are two yellow banners with updates: 'Coronavirus update' and 'Wildfires update'. Below these is a dark blue navigation bar with the CA.GOV logo, social media icons, and links for 'Contact Us', 'Select Language', and 'Settings'. The main navigation menu includes 'Advantages', 'Industries', 'Newsroom', 'About', 'Apps', and 'Search'. The 'Industries' dropdown menu is open, displaying a grid of industry categories: Aerospace & Defense, Agriculture & Ag Tech, Biotech, Clean Tech, Film & Television, High Tech, Manufacturing, and Tourism. Below the grid, there are two images: one of a construction site with a red staircase and another of a modern building. A red arrow points from the top right towards the 'Industries' menu. A yellow banner at the bottom right contains the URL business.ca.gov.

Aerospace & Defense	Agriculture & Ag Tech	Biotech	Clean Tech
Film & Television	High Tech	Manufacturing	Tourism
Wood Product & Biomass	Zero Emission Vehicles		

<https://business.ca.gov/industries/manufacturing/>

business.ca.gov

California Competes Tax Credit Program (CCTC)

- **Credit against income tax due to Franchise Tax Board**
 - Non-refundable / 6 tax year carryover
 - Next Application Periods:
 - January 4, 2021 – January 25, 2021 (\$80 million available)
 - March 8, 2021 – March 29, 2021 (\$71.1 million plus any remaining unallocated amounts from the previous application periods)
 - Scheduled Webinars:
 - January 6th (9:30 – 10:30am)
 - January 14th (4:00 – 5:00pm)
 - January 19th (11am – 12pm)
- **Accountability:**
 - Tied to achieving contractual (hiring/investment) milestones



<https://business.ca.gov/california-competes-tax-credit/>

R&D Corporate Income Tax Credit

- Available to taxpayers engaged in qualified research activities in CA – claimed on tax returns
- **Qualified Research Expense**
 - Wages, supplies, contract research costs
 - Include basic or applied research of scientific inquiry, original investigation for the advancement of scientific or engineering knowledge or improved function of a business component
 - 15% of the excess of current year research expenditures over a computed base amount (minimum of 50% of research expense) OR
 - 24% credit for basic research payments to 3rd party organizations



New Employment Credit

- **Hire Qualified Full-Time Employees:**
 - Unemployed for longer than 6 months immediately preceding hire
 - Veteran separated from U.S. Armed Forces in the preceding 12 months
 - Earned Income Tax Credit recipient in previous taxable years
 - Ex-offender convicted of a felony
 - Current CalWORKS or general assistance recipient
- **Pay Qualified Wages**
 - Wages must exceed 150% of the employer's State minimum wage
- **Within a Designated Geographic Area (DGA)**
 - Designated census tracts that have the highest unemployment and highest poverty in the State



Partial Sales & Use Tax Exemption

- **Partial Exemption applies only to the state sales and use tax rate**
 - [General Manufacturing and R&D: 3.9375%](#)
 - [Agricultural – Farm Equipment & Machinery: 5%](#)
 - Research & Development
- **Claimed when purchasing equipment**
- **Administered by the CA Department of Tax & Fee Administration (CDTFA)**
 - [Get it in Writing Program](#)



Small Business Hiring Credit *NEW*

- Equal to \$1000 for each net increase in the monthly average number of employees (\$1000 credit per hire)
- To qualify for the credit, taxpayers must:
 - Have 100 or fewer employees on December 31, 2019
 - Have experienced a 50% decrease in gross receipts from April to June, 2020, compared to the gross receipts in April to June 2019.
 - Apply for a tentative credit reservation from CDTFA during the period of **December 1, 2020 through January 15, 2021.**



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Thank you!!



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